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January 14, 1994

Mr. William F. Caton Acting Secretary Federal Communications Commission 1919 M Street, N.W. Room 222 Washington, D.C. 20554

Re: Ex Parte/Reply to Oppositions

GEN Docket No. 90-314 Personal Communications Services)

Cellular
Telecommunications
Industry Association
1133 21st Street, NW
Third Floor
Washington, DC 20036
202-785-0081 Telephone
202-785-0721 Fax

Building The Wireless Future

Dear Mr. Caton:

RECEIVED

On Friday, January 14, 1994, the Cellular Telecommunications Industry 14, 1994
Association ("CTIA") sent the attached letters transmitting the Reply to Opposition of the
CTIA to Petitions for Reconsideration, to the FCC staff listed below.

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Daniel Abeyta
Rudy Baca
Beverly Baker
Andrew Barrett
Thomas Beers
Lauren Belvin
James Bennett
Karen Brinkmann
Kelly Cameron
John Cimko
Rodney Small
Randy Coleman
Robert Corn-Revere

Diane Cornell
Ruth Dancey
Ervin S. Duggan
Brian Fontes
Bruce Franca
David Furth
Bart Gorman
Sheldon Guttman
Ralph Haller
Jeffrey Hoagg
John Hollar
Reed Hundt

Reed Hundt
Stevenson Kaminer
Michael Katz
William Kennard
Kimberly King

Evan Kwerel
Blair Levin
Kathy Levitz
Renee Licht
Byron Marchant
Steve Markendorff
Roland Martin
Geraldine Matise
Maura McGowan
Ruth Milkman
Tom Mooring
Kent Nakamura
Linda Oliver
Myron Peck

Dr. Robert Pepper James Quello David Reed Jill Ross-Meltzer Sarah Siedman David Siddall Richard Smith David Solomon Thomas Spavins Merrill Spiegel Dr. Tom Stanley Gerald Vaughan Greg Vogt John Williams John Winston

Mr. Caton January 14, 1994 Page 2



If there are any questions in this regard, please contact the undersigned.

Sincerely,

obert F. Roche

Enclosure



Telecommunications Industry Association 1133 21st Street. NW Third Floor Washington, DC 20036 202-785-0081 Telephone 202-785-0721 Fax

Building The Wireless Future ...

Thomas E. Wheeler President/CEO

The Honorable Reed Hundt, Chairman Federal Communications Commission 1919 M Street, N.W. - Room 814 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Mr. Chairman:

Yesterday, Wednesday, January 13, 1994, the Cellular Telecommunications Industry Association ("CTIA") filed the attached Reply to Oppositions to the Petitions for Reconsideration in GEN Docket No. 90-314.

CTIA reaffirms that its proposal to allocate four 20 MHz blocks and four 10 MHz blocks, is consistent with and will efficiently realize the Commission's goals of universality; speed of deployment; diversity of services; and competitive delivery.

Such a modular approach will facilitate spectrum efficiency, while providing the building blocks participants may conceive necessary to realize their business plans. As such, this approach will husband scarce resources, and permit a broad range of PCS services to be developed and delivered.

Likewise, use of a BTA-only service area scheme will better achieve efficiencies than a larger initial allocation, by permitting participants to bid for the geographic markets they conceive necessary to realize their vision of PCS.

Relaxing the overly-restrictive eligibility and attribution standards for the participation of other wireless companies and owners will enhance the consumer interest, as reliance on existing antitrust principles will remain consistent with the Commission's underlying rationale for imposing such restrictions in the first place: concern over undue market power. CTIA's proposed overlap threshold of 40 % and attribution standard of 30-35 % will permit greater involvement on the part of such wireless service providers and investors and guarantee fair competition.

The arguments presented by opponents of CTIA's proposals provide no evidence to refute our analysis. The Commission should therefore reject those arguments, and adopt CTIA's proposals.

Very truly yours.



Telecommunications Industry Association 1133 21st Street, NW Third Floor Washington, DC 20036 202-785-0081 Telephone 202-785-0721 Fax

Building The Wireless Future ...

Thomas E. Wheeler President/CEO

Dr. Thomas Stanley Chief Engineer Federal Communications Commission 2025 M Street, N.W. Room 7002 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Tom:

Yesterday, Wednesday, January 13, 1994, the Cellular Telecommunications Industry Association ("CTIA") filed the attached Reply to Oppositions to the Petitions for Reconsideration in GEN Docket No. 90-314.

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G T I A Cellular

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202-785-0721 Fax

Building The Wireless Future ...

Thomas E. Wheeler President/CEO

Dr. Robert Pepper Chief, Office of Plans & Policy Federal Communications Commission 1919 M Street, N.W. Room 822 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Bob:

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Building The Wireless Future ..

Thomas E. Wheeler President/CEO

Commissioner Andrew C. Barrett Federal Communications Commission 1919 M Street, N.W. Room 826 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Andy:

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Building TheWireless Future ...

Thomas E. Wheeler
President/CEO

Commissioner James H. Quello Federal Communications Commission 1919 M Street, N.W. Room 802 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Jim:

Yesterday, Wednesday, January 13, 1994, the Cellular Telecommunications Industry Association ("CTIA") filed the attached Reply to Oppositions to the Petitions for Reconsideration in GEN Docket No. 90-314.

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Chomas F Wheeler



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Building The Wireless Future ...

Thomas E. Wheeler President/CEO

Commissioner Ervin S. Duggan Federal Communications Commission 1919 M Street, N.W. Room 832 Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Ervin:

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Building The Wireless Future -

Thomas E. Wheeler President/CEO

Ms. Karen Brinkmann
Special Assistant to the Chairman
Federal Communications Commission
1919 M Street, N.W. - Room 814
Washington, D.C. 20554

Re:

Ex Parte Filing

GEN Docket No. 90-314

Personal Communications Services

Dear Ms. Brinkmann:

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